

## FIRM PROFILE

*Who we are?*

The legal and advisory firm TK & Partners was officially founded in 2012 in Yerevan, Armenia. It specializes in corporate law, banking and financial law, antitrust and competition, M&A, financial analysis, restructuring and insolvency, transactions (corporate, commercial and financial), IPR, venture and private equity financing, corporate litigation, policy and regulatory design and advocacy.

*What we do?*

We enjoy doing transaction design, negotiation and closing, legal and policy review, due diligence, IP protection, corporate structuring, tax advice and optimization, anti-corruption and corporate governance process design, corporate, commercial and administrative litigation and dispute resolution, business and policy advocacy at government organizations on behalf of our clients.

*Who are our clients?*

Currently the firm has clients from almost all walks of business. Our clients form a diverse group (which we absolutely love). Namely, they are banks and other financial institutions, international financial institutions (such as EBRD), investment funds, philanthropy and other non-profit organizations, start-ups, travel and hospitality service providers, manufacturing, trading and IT companies, renewable energy companies, telecommunication operators, business and advisory service providers.

*What are our strengths?*

- I. Diversity in the core team.
- II. Deep understanding of not only the legal, but also policy, regulatory and institutional issues and implications.
- III. Professional network of partner organizations who stand ready for us to serve our clients. Our partners are in the businesses of accounting and audit, tax advisory, asset management, investment advisory, corporate governance advice. We are proud to say that our network of partners extends not only in Armenia, but also outside (US, EU, Middle East and EEU).

*Who's in our team?*

We are a truly partnership-based team where each member brings decades of experience, skill, integrity and prudence.

*Managing partner*

**Varoujan Avedikian**

Mr. Varoujan Avedikian has more than 20 years of experience in the public, private and non-profit sectors and almost the same number of years of university level teaching experience. Before joining the firm, he held the position of General Counsel of Central Bank of Armenia. He has a master's degree in public policy and Administration (Harvard University) master's degree in Financial and Banking Law (Boston University), and another master's degree in European Union Commercial Law (University of Leicester).

Varoujan specializes in Corporate, Business and Financial Transactions, Antitrust, Competition and M&A, Banking, Insurance and Capital Markets Regulation, Corporate Governance, Insolvency, Legal and policy aspects of philanthropy and other non-profit work.

Varoujan has sat on various boards both in the private and non-profit sector. Currently Varoujan is an Adjunct Professor of Business and Financial Law at the French University of Armenia.

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*Partner*

**Aleksandr Khachaturyan**

Mr. Aleksandr Khachaturyan has more than 15 years of experience as a lawyer working in private practice and senior government official.

Aleksandr has served as a managing partner of TK & Partners from 2012 until 2016, after which he has been appointed to serve as an advisor to the Prime Minister of Armenia and the head of the Center for Strategic Initiatives, a public-private partnership think-tank in charge of assisting the Government of Armenia in designing key strategies and reforms in the country. Aleksandr has returned to TK & Partners in September 2018.

Aleksandr holds masters in Banking and Financial Law (Boston University), master's degree in international business law (French University in Armenia) and a first degree in law (French University in Armenia).

Aleksandr specializes in Corporate and Financial Law, Structured Finance and Capital Markets Transactions, Investment Funds (both public and private funds) Law, Public-Private Partnerships, Infrastructure Deals both in and outside of Armenia.

Aleksandr holds a number of board seats both in the corporate and non-profit institutions and also is a lecturer of Corporate Finance Law at the French University in Armenia.

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*Partner*

**Misak Babajanyan**

Dr. Misak Babajanyan has more than 15 years of experience in the private and public sectors. He holds a Ph.D. in Law from the Public Administration Academy, a master's degree from Yerevan State University and a graduate studies diploma from the Fletcher School of Law and Diplomacy (Tufts University).

Misak has extensively advised clients on a host of issues, inter alia Shareholding Structures, M&A, Insurance Disputes, Securities Issuances. He is also an extremely experienced litigator and has represented clients both in civil and administrative courts.

Misak has sat on the examination commission for the appointment of administrative court judges of the Republic of Armenia.

Currently Misak is an Adjunct Professor of Company Law at the French University of Armenia.

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*Junior Partner*

**Gevorg Poghosyan**

Dr. Gevorg Poghosyan has started his career in the academia, concurrently working for Armenia's Cassation Court, first as an assistant to a judge, later moving up the ladder to become senior legal expert. At the Cassation Court he drafted decisions of the Court having precedential value in civil and administrative matters (Corporate, Insolvency, Customs, Tax, and Competition) and also prepared legal opinions with respect to complicated legal issues of the mentioned branches of law and case law of the European Court of Human Rights.

After gaining his Ph.D. Gevorg moved to the private sector, first as the General Counsel of the Central Depository of Armenia (a NasdaqOMX Group member), and later to our firm as a Junior Partner.

In addition to his doctoral degree from Yerevan State University, Gevorg also holds a master's degree from Yerevan State University and another LL.M. degree from American University of Armenia.

Currently, Gevorg is also an Adjunct Professor of Corporate Law at the Yerevan State University and author of numerous scientific articles.

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*Founding partner*

**Tigran Karapetyan**

Dr. Tigran Karapetyan cumulatively has about 40 years of experience in 3 fields, particularly 16 years in private sector, 8 years in public sector and 16 years in academic institutions. He has a doctorate in economics and master's in engineering. He has also studied in various programs in London School of Economics and Political Studies, Cambridge University Judge Institute of Management Studies, Japan Centre for International Finance, Concordia University College of Business.

Tigran specializes in asset management, project finance, IPOs and securitization, corporate governance, financial and corporate sector regulatory and policy reform.

Tigran is also a member of Financial Times Non-Executive Directors' Club.

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*Associates*

Our associates' team is the backbone of our business. We invest in their education and professional growth. They come from the best universities in the country. Namely, Yerevan State University, American University in Armenia, Slavonic University and the French University of Armenia. Some of our associates are studying for their second master's degrees at Harvard Law School and Chicago University School of Law.

Each of our associates is fluent in at least 2 foreign languages. The team overall on top of native Armenian masters Russian, English, French, German and Greek.